

# ANTI-MUSICIAN BINGO

We're a nonprofit, we can't pay you more

But we already pay more than the other clubs

We will lose patrons if we have to pay more

You're lucky to work here

Union rules mean we can't be as flexible anymore

We'll replace you if you ask for more

Just tell us what's wrong and we'll fix it

You'll get blacklisted from other clubs

What about the handful of cash at the end of the night?

The union is a third party

This isn't some big city gig

We're still recovering from the pandemic



You'll lose money through union dues

We'll have to have more DJ nights

Unions don't work for musicians

You won't be able to talk to us directly anymore

We'll have to cut shows

You want to kill live music?

We're already doing you a favor

That's already in our long term plan

We don't have to negotiate with you

Are you okay making less?

How about a share of the door?

C'mon, we're like a family

**STAND UP TOGETHER and WIN YOUR RIGHTS!**

# HOW CAN MUSICIANS RESPOND?

"Just tell us what's wrong and we'll fix it."

"That's already in our long term plan."

"We can do this without the union."

"We're a family."

Then why wait to address our concerns? You say "we're family," versus employees, when it's convenient for you. We need to be treated consistently and with respect.

"Are you okay making less?"

"We'll have to cut shows."

"Some bands won't play then."

It's not a zero-sum game. Musicians getting paid what they're worth won't shutter clubs or cause stages to go dark. Venue owners can make a living while treating musicians fairly. More, not less, for everyone.

"How about a share of the door?"

"Don't you like leaving with a handful of cash at the end of the night?"

"We don't have to negotiate with you."

The union is made of us, the musicians, so WE decide what actions to take, and you can't unilaterally change working conditions anymore. You're required to negotiate with us on those changes in good faith.



To learn more, visit:  
[www.afm.org/organize](http://www.afm.org/organize)