



# FAIR TRADE MUSIC

## Participating Chapter Agreement

[fairtrademusic@afm.org](mailto:fairtrademusic@afm.org) • 917.229.0267 •  
[www.afm.org/FTM](http://www.afm.org/FTM)

- Fair Trade Music is a grassroots campaign raising standards for freelance musicians through organizing, collective action and education.
- City-by-city we are building an organization of musicians, community leaders and fans to support Fair Trade Music standards including our right to negotiate fair contracts, create equitable business relationships, and establish enforceable contract standards.

If you would like to start a Fair Trade Music chapter in your city, please sign and return this agreement to:

AFM Fair Trade Music  
1501 Broadway, 9th Floor  
New York, NY 10036

As a Fair Trade Music chapter, we agree to:

- Contact and involve an AFM local (see [www.afm.org/locals](http://www.afm.org/locals)).
- Use official Fair Trade Music graphics and messaging.
- Encourage the use of signed agreements based on national templates that guarantee musicians no less than local community standards.
- Build a diverse local steering body, including both union members and nonmembers, which welcomes all musical genres.
- Identify shared challenges, proposed solutions, and goals.
- Create and implement a strategic Fair Trade Music plan for our local market.
- Designate a single representative to serve on AFM's International Fair Trade Music Board.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Name: \_\_\_\_\_

Organization: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

Chapter coordinator contact info (if different)	AFM local contact info (if different)
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# Fair Trade Music Participating Chapter Agreement

## Frequently Asked Questions

What is AFM?

60,000 musicians comprise the American Federation of Musicians of the United States and Canada (AFM). We perform in orchestras, backup bands, festivals, clubs and theaters—both on Broadway and on tour. AFM members also make music for films, TV, commercials and sound recordings. As the largest union of musicians in the world, we have the power to make the music industry work for musicians.

Why affiliate?

Without signed agreements, transparency or accountability—musicians lose out. By starting a Fair Trade Music chapter, you will be joining with an international and local union that has the tools needed to raise the standards for musicians in your community.

What are the responsibilities of a Fair Trade Music chapter?

Chapters must adhere to the Participating Chapter Agreement and take part on the international monthly Fair Trade Music call.

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What if musicians are not sure if ready to adhere to Fair Trade Music guidelines?

Contact AFM Fair Trade Music at [fairtrademusic@afm.org](mailto:fairtrademusic@afm.org) or 917.229.0267 to discuss your concerns.

Are the national templates adaptable and flexible?

Yes! These agreements are designed to suit all local markets while adhering to FTM standards. These templates are often just the starting point. Fair Trade Music is musicians throughout North America collaborating to raise standards in our local communities—and standards vary from community to community.

Must I be an AFM member?

Fair Trade Music is a grassroots campaign raising standards for ALL musicians — union members and non-members.