



AFM Commercial Announcements Agreement Wage Summary Effective June 5, 2017 through June 4, 2018



AFM SESSION FEES: Effective 6/5/17 through 6/4/18 (1-year extension of 2014 agreement w/ 2% raise in wages only)

Solo - Leader Arranger Cont - Orch	Copyist Side Musician w / no doubles	Copyist Side Musician w/1 double (+30%)	Copyist Side Musician w/2 doubles (+45%)	Copyist Side Musician w/3 doubles (+60%)	Copyist Side Musician w/4 doubles (+75%)
1:00					
Wages: 259.50	129.75	168.68	188.14	207.60	227.06
1:20					
Wages: 346.00	173.00	224.90	250.85	276.80	302.75
1:40					
Wages: 432.50	216.25	281.13	313.56	346.00	378.44
2:00					
Wages: 519.00	259.50	337.35	376.28	415.20	454.13
2:20					
Wages: 605.50	302.75	393.58	438.99	484.40	529.81
2:40					
Wages: 692.00	346.00	449.80	501.70	553.60	605.50
3:00					
Wages: 778.50	389.25	506.03	564.41	622.80	681.19
Sideline-Musician /8:00 workday					
Wages: 438.60	219.30	285.09	317.99	350.88	383.78

For copyists performing original services the rate of pay shall be no less than the session rate for an instrumentalist or at the applicable page rates whichever is higher.

For arrangers and orchestrators providing original services the rate of pay shall be equal to the rate for a leader or at the applicable page rates, whichever is higher

Premium rates apply Sundays and Holidays, and between Midnight and 8am on weekdays. Contractor is required if 10+ Side Musicians & a Leader (11 total) are employed.

H&W is 6% on all scale (not overscale) wages. For sessions only, add \$26 for each of the 1st two lines, per performer, per report.

Pension is 16.5% on all scale (not overscale) wages.

Cartage is \$25.00 for small instruments, drums and amps, \$50 for harp, keys, timpani, string bass, chimes, marimba and vibes.

REUSE FEES: Effective 6/5/17 through 6/4/18 (1-year extension of 2014 agreement w/ 2% raise in wages only)

Solo - Leader Arranger Cont - Orch	Copyist Side Musician w / no doubles	Copyist Side Musician w/1 double (+30%)	Copyist Side Musician w/2 doubles (+45%)	Copyist Side Musician w/3 doubles (+60%)	Copyist Side Musician w/4 doubles (+75%)
Initial Use Fee (Covers 1st 13-Week cycle for all spots claimed at original session)					
Wages: 73.52	36.76	47.79	53.30	58.82	64.33
13-Week Re Use, Dubbing, Conversion for TV or Radio (Rates are "Per Spot")					
Wages: 194.62	97.31	126.50	141.10	155.70	170.29
8-Week Re Use, Audio/Radio only (Rates are "Per Spot")					
Wages: 155.70	77.85	101.21	112.88	124.56	136.24
8-Week Non Broadcast Use (Rates are "Per Spot")					
Wages: 73.96	36.98	48.07	53.62	59.17	64.72
52-Week (1 Year) Non Broadcast Use (Rates are "Per Spot")					
Wages: 194.62	97.31	126.50	141.10	155.70	170.29
104-Week (2 Year) Non Broadcast Use (Rates are "Per Spot")					
Wages: 291.94	145.97	189.76	211.66	233.55	255.45
52-Week (1 Year) Foreign Use in Europe or outside of Europe (Rates are "Per Spot")					
Wages: 162.18	81.09	105.42	117.58	129.74	141.91
52-Week (1 Year) Foreign Worldwide Use (Rates are "Per Spot")					
Wages: 259.50	129.75	168.68	188.14	207.60	227.06
8-Week Internet/New Media Re Use (Rates are "Per Spot")					
Wages: 204.00	102.00	132.60	147.90	163.20	178.50
26-Week Internet/New Media Re Use (Rates are "Per Spot")					
Wages: 408.00	204.00	265.20	295.80	326.40	357.00
52-Week Internet/New Media Re Use (Rates are "Per Spot")					
Wages: 612.00	306.00	397.80	443.70	489.60	535.50
52-Week Initial Use, <u>All Media</u> (TV, Radio, Internet, Non-Broadcast & Foreign WW) (Covers 1st 52-Week cycle for each spot, rates are "Per Spot")					
Wages: 2,539.80	1,269.90	1,650.87	1,841.36	2,031.84	2,222.33
52-Week Re Use, <u>All Media</u> (TV, Radio, Internet, Non-Broadcast & Foreign WW) (Rates are "Per Spot") (Covers each 52-Week cycle beyond the <u>All Media</u> Initial Use)					
Wages: 1,904.86	952.43	1,238.16	1,381.02	1,523.89	1,666.75
104-Week (2 Year) Foreign Use in Europe or outside of Europe (Rates are "Per Spot")					
Wages: 243.28	121.64	158.13	176.38	194.62	212.87
104-Week (2 Year) Worldwide Foreign Use (Rates are "Per Spot")					
Wages: 389.26	194.63	253.02	282.21	311.41	340.60